

FLEET COMPANY BENEFITS FROM LONGER OIL-DRAIN INTERVALS FOR ITS TRANSPORTATION FLEET

TOTAL ESTIMATED ANNUAL CUSTOMER SAVING **US\$ 12,081.17**

shell.com/lubricants

SHELL LUBRICANTS
TOGETHER ANYTHING IS POSSIBLE



COMPANY: Water Supplying Co.

LOCATION: Doha, Qatar

APPLICATION: Isuzu and Mitsubishi – Fuso heavy duty

KEY EDGE: Shell Rimula R4 X 15W-40 & Shell LubeAnalyst

40%

INCREASE IN OIL DRAIN INTERVALS

Shell RIMULA

Shell LubeAnalyst

CHALLENGE

One of the leading water supplying company, They have Isuzu, Fuso, Mitsubishi Fuso heavy-Duty trucks covering average annual distance of around 60,000 Km from each truck. The company was looking for Extended Oil drain Intervals to save the TCO.

SOLUTION

Shell Lubricants offered to support to help optimise the oil-drain interval, recommended that the company should use the Shell LubeAnalyst service to monitor the oil's condition and take advantage of Shell LubeCoach, a comprehensive package of lubrication training.

OUTCOME

As a result the company has extended the oil-drain intervals for its Isuzu, Fuso, Mitsubishi Fuso heavy-Duty trucks from 10000 kms to 14000 kms. This has enabled the company to reduce its lubricant consumption and extended its maintenance intervals, which have resulted in lower maintenance costs.



VALUE

By extending the life of its oil and reducing its maintenance/consumables costs, the company benefited from **estimated annual savings of US\$12,081.17**

The savings indicated are specific to the calculation date and mentioned site. These calculations may vary from site to site and from time to time, depending on, for example, the application, the operating conditions, the current products being used, the condition of the equipment and the maintenance practices.